

## DULL KNIFE CUTTING DOWN PRODUCTIVITY?

### WE OFFER FOUR KNIFE CHANGE PROGRAMS FOR YOUR PAPER CUTTER:

|                    |                  |                   |
|--------------------|------------------|-------------------|
| <b>BI-WEEKLY:</b>  | <b>\$3660/yr</b> | (\$141.00/change) |
| <b>MONTHLY:</b>    | <b>\$1815/yr</b> | (\$151.00/change) |
| <b>BI-MONTHLY:</b> | <b>\$980/yr</b>  | (\$163.00/change) |
| <b>QUARTERLY:</b>  | <b>\$730/yr</b>  | (\$182.00/change) |

#### PROGRAM DETAILS:

- Remove and replace dull knife with sharp knife
- Squaring and recalibration of the backgauge
- Lubrication of the cutter
- Setup of cutting machine to accept sharpened knife
- Rotation/Replacement of cutting stick
- Sharpening of dull knife in readiness for next scheduled change
- Storage of your sharpened knife until next change
- Transportation to and from your site

## Call, Fax or Email Today to Book Your Knife Change Program

COMPANY NAME \_\_\_\_\_

CONTACT NAME \_\_\_\_\_

CONTACT EMAIL \_\_\_\_\_

CONTACT PHONE \_\_\_\_\_

COMPANY ADDRESS \_\_\_\_\_

YOUR MACHINE \_\_\_\_\_

KNIFE CHANGE PROGRAM \_\_\_\_\_

**Email:** [service@printfinishing.com](mailto:service@printfinishing.com)  
**Call:** 905.673.9641 1.800.668.6055 **Fax:** 905.673.9758

## Ask Us About Our Extended Maintenance Agreement Tailored to **YOUR** Needs!

Do you worry about missing deadlines when a critical piece of finishing equipment goes down? How much does downtime reduce your profits? Do you want to control your annual service costs?

If so, our Extended Maintenance Agreements (EMA's) are the solution. Your finishing equipment will be supported by our team of factory trained technicians in order to better protect you against the worst.

#### OUR EMA'S INCLUDE:

- All machine lubrication, maintenance and cleaning
- Unlimited Parts and Labour Warranty \*
- All machine adjustments & Safety Checks as required
- Installation and testing of all parts required to ensure correct machine operation
- Operator & maintenance training during calls if required
- At least one preventative maintenance visit per year

#### PREVENTATIVE MAINTENANCE IS CRITICAL TO:

- Reduce equipment downtime
- Plan maintenance around scheduled work
- Improve production efficiency
- Increase equipment life
- Enhance your profitability

prevent downtime  
 reduce worry  
 improve efficiency  
 enhance profitability



## Earn Valuable Points With Your Blade Change Program Renewal!



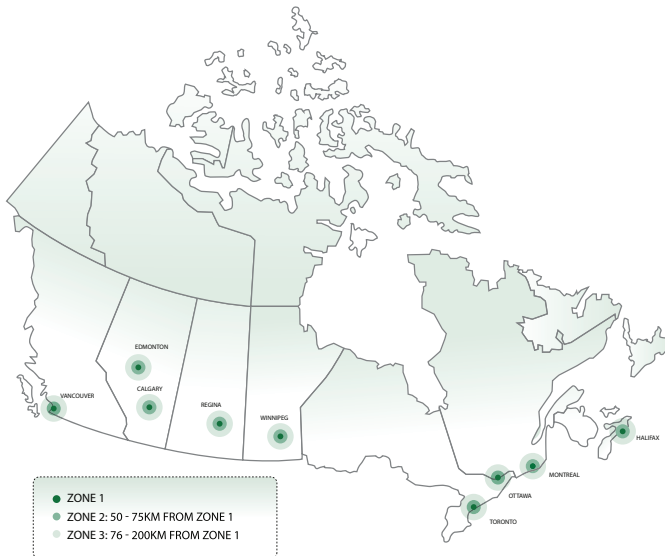
It's time that you were rewarded for your purchases with us! With our partner-POINTS program you will earn points for supplies and blade change programs. We place no restrictions on the use of the points! You can redeem them online towards the purchase of supplies, equipment or blade change programs!

#### Includes:

- Low supplies prices!
- Personalized web portal
- Earn up to 4 points for every \$1 spent
- Up to 10,000 Welcome BONUS Points with first purchase
- Email notifications of orders placed
- Tracking numbers for orders shipped
- Email/ Twitter special promotions
- Dedicated knowledgeable account rep.

**NEW**

## Service Rates & Coverage



**HOURLY RATE:** \$132 / hour (on-site time only)

**DISPATCH:**  
 Zone 1: \$95.00  
 Zone 2: \$115.00  
 Zone 3: \$180.00  
 Outside Zone 3: Call for rate

**ZONE 1 INCLUDES:**

- Vancouver
- Edmonton
- Calgary
- Winnipeg
- Regina
- GTA
- Greater Ottawa (city of)
- Greater Montreal
- Halifax

**TERMS AND CONDITIONS**

To fall under an agreement (EMA or Blade Change), equipment must be in good operating condition at the onset of the contract. If not, Sydney Stone will perform repairs to bring the equipment into good working condition and separately invoice the customer for any such labour and parts. Blade change programs require that the paper cutter have a minimum of 2 knives, the initial call will require confirmation that the back up knife is sharp.

All work under this Agreement shall be performed on the customer's or Sydney Stone's premises during normal business hours. The price includes all dispatch and labour charges. Sydney Stone will repair or replace, at our option, any parts covered by the EMA and proving defective during the warranty period, not caused by accident, misuse or improper maintenance.

In no event will Sydney Stone be liable for any special, indirect, consequential or exemplary damages including, but not limited to, loss of use, data, anticipated profits or business opportunities, nor liability to third parties nor for specific performance.

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For more than 60 years, Sydney Stone has been the leading source for new and used print finishing equipment and service.

**DEPENDABLE, WORRY-FREE MAINTENANCE**

As your full-service dealer, Sydney Stone's experienced, factory-trained technicians can completely manage your maintenance on all models of equipment via our Extended Maintenance Agreements, Knife Change programs or as required time and materials service.

**COMPLETE PRINT FINISHING EQUIPMENT**

Sydney Stone also sells Paper Cutters and Trimmers, Folding Machines, Creasing, Scoring & Perforating Machines, Paper Drilling or Punching Machines, Bookletmakers, Digital Print Sheet Feeder Systems, Business Card Slitters, Document Binding Machines, Collators, Paper Shredders, Eyeletters - Grommet Machines, Laminating Equipment, Numbering Machines, Padding Equipment, Paper Joggers, Paper Storage Solutions, Perfect Binding Machines, Round Cornering Machines, Shrink Wrapping Machines, Stapling & Stitching Machines, Spine Taping Machines and UV Coating Machines.

**WE SERVICE WHAT WE SELL... AND MORE**

We offer complete service on everything we sell. Whether it is warranty work, repair service, extended and preventative maintenance, installation, training or equipment moves we can serve your print finishing needs with complete satisfaction.



6338 Viscount Road, Mississauga, Ontario, L4V 1H3  
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[www.printfinishing.com](http://www.printfinishing.com)

